



INVESTOR FACTSHEET

TT Electronics is a global provider of design-led, advanced electronics technologies for performance critical applications in specialised markets. We solve technology challenges for a sustainable world. We do this by delivering solutions for our customers that enable products that are cleaner, smarter and healthier that will benefit our planet and people for future generations.

TT INVESTMENT CASE



Megatrends driving revenue growth and demand for products that contribute to a more sustainable world.
4-6% revenue CAGR

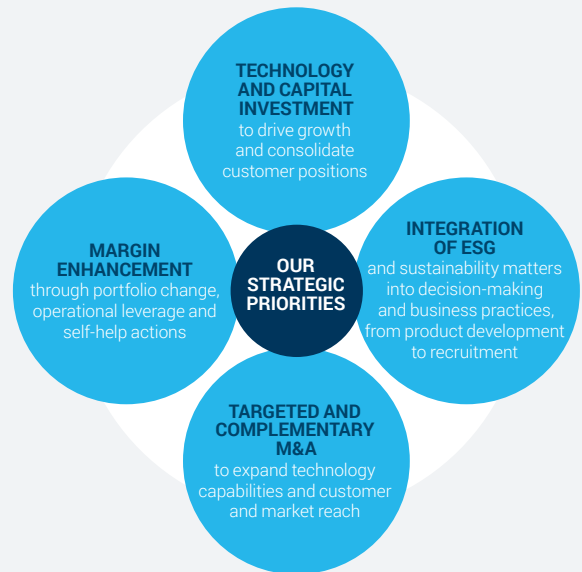


High quality, IP rich business, with cleaner, smarter and healthier solutions.
10%+ operating margin



Strong cash generation to invest in IP and value-enhancing acquisitions.
90%+ cash conversion and strong free cash flow generation

OUR STRATEGY



TARGET MARKETS



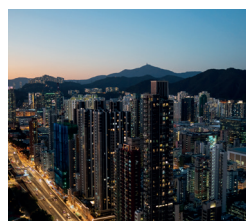
Healthcare
We provide design and manufacturing solutions for a range of diagnostic, surgical and direct patient care devices critical to the identification, treatment and prevention of disease.

Expected market growth rates
6-8%



Aerospace and defence
We provide solutions for high-reliability applications across a broad range of platforms operating on land, air and sea.

Expected market growth rates
4-5%



Automation and electrification
Customers rely on us to help solve their toughest automation and electrification challenges, streamlining their supply chains, increasing their efficiency and helping them bring smart, new products to market.

Expected market growth rates
5-6%

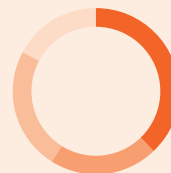
Better market outlook 4-6% growth – TT set to continue outperformance

GROUP REVENUE (%)



Our market breakdown

- 28% – Healthcare
- 15% – Aerospace & Defence
- 37% – Automation & electrification
- 20% – Distribution sales channel



Global breakdown

- 38% – North America
- 21% – United Kingdom
- 24% – Asia
- 17% – Rest of Europe

OUR CUSTOMERS





OUR DIVISIONS

Power and Connectivity

Designs and manufactures power application products for power efficiency and connectivity devices which enable the capture and wireless transfer of data to optimise electronic systems.

£154.2M – FY22 Revenue
£7.9M – Underlying operating profits

5.1% – Underlying operating profit margin
Represents **25%** of Group revenue

Global Manufacturing Solutions

Provides manufacturing services and engineering solutions for our product divisions and to customers that often require a lower volume and higher mix of products, including complex integrated product assemblies and engineering services such as value-engineering and designing testing solutions.

£323.0M – FY22 Revenue
£25.2M – Underlying operating profits

7.8% – Underlying operating profit margin
Represents **52%** of Group revenue

Sensors and Specialist Components

Works with customers to develop high-specification, standard and customised solutions including sensors and power management devices that improve the precision, speed and reliability of applications.

£139.8M – FY22 Revenue
£21.8M – Underlying operating profits

15.6% – Underlying operating profit margin
Represents **23%** of Group revenue

RESULTS FOR THE YEAR ENDED 31 DECEMBER 2022

£million (unless otherwise stated)	Adjusted results				Statutory results	
	2022	2021	Change	Change constant FX	2022	2021
Revenue	617.0	476.2	30%	22%	617.0	476.2
Operating profit	47.1	34.8	35%	19%	(3.4)	19.3
Operating profit margin	7.6%	7.3%	30bps	20bps	(0.6)%	4.1%
Profit before taxation	40.5	31.5	28%	13%	(10.0)	16.0
Earnings per share	17.8p	14.5p	24%	9%	(4.5)p	7.3p
Dividend per share	6.3p	5.6p				
Return on invested capital	10.4%	9.1%				
Cash conversion	33%	65%				
					2022	2021
Free cash flow					(13.1)	(1.3)
Net debt					138.4	102.5
Leverage					2.0x	1.7x

CAPITAL ALLOCATION POLICY

Free cash flow priorities

- 1 Technology and capital investment supporting R&D and growth
- 2 Maintain our progressive dividend policy
- 3 Continue to support our strategy with targeted, complementary M&A - disciplined hurdle rates
- 4 Return excess capital to shareholders

Target leverage within the range of 1.0-2.0x Net debt/EBITDA

MEGATRENDS DRIVING SUSTAINABLE GROWTH

Megatrends	TT's solutions
<p>CLEANER Climate change and resource scarcity</p>	<p>Improve energy efficiency</p> <ul style="list-style-type: none"> • Aircraft electrification • Electric and hybrid electric vehicles • Smart energy infrastructure
<p>SMARTER Technological breakthrough and digital transformation</p>	<p>Ensure accuracy, Drive automation</p> <ul style="list-style-type: none"> • Smart city infrastructure • Remote patient monitoring • Factory automation and productivity
<p>HEALTHIER Demographics and social change</p>	<p>Improve patient outcomes</p> <ul style="list-style-type: none"> • Laboratory analysis • Minimally invasive procedures • Medical diagnostics

OUR SUSTAINABILITY SUCCESSES

ZERO HARM

Zero harm with year-on-year reduction in incidents

ENGAGEMENT

Achieved a 2* ranking by Best Companies

NET ZERO

Absolute & intensity ratio improvement vs. 2019. Net Zero Scopes 1 & 2 by 2035

WASTE TO LANDFILL

Significant reduction in waste sent to landfill

SINGLE-USE PLASTIC

Reduce consumption of single-use plastic

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Share information

Listing: **London Stock Exchange**
Ticker: **TTG**
Sector: **Electronic and Electrical Equipment**

Accreditation

